## From the Desk of Gerald C. Correll Fax \*



June 5, 2006

RE: FTC's BUSINESS OPPORTUNITY RULE R511993

Dear Sir or Madam:

We have just heard of your proposal changes to the Direct Sale Industry. I am concerned about those proposed changes. I started in this business in 1989 when my successful manufacturing rep. business literally disappeared, due to the food and drug chain buy outs and closing. If I had not been introduced to this industry, I would literally be living on the street. The Direct Sales Industry has given me the opportunity to grow as a person, and to help others. We have been fortunate to help people without education, without income, and they became successful citizens, they themselves, helping others....and TAXPAYERS.....it seems to me that the new proposal will make it very difficult to continue building a solid business.

I would ask you:....why would it make any sense to make a person who wants to start making money wait seven (7) days before they start....???...If your intent is to protect the person....simply make the companies have no joining fees. Just let the person order product to use, and samples if the company has them. ...FYI:....I have been doing this for a long time and believe me....the consumer can protect themselves very well. This can be confirmed, if you will merely go yourselves and knock on 20 doors and you will see. Also, making a potential distributor wait, makes a bad image on our industry.....PLUS!!...this will make bookkeeping a nightmare and cause delays that are not necessary.....Please keep in mind...we are independent business people....with NO office....we work from our homes...

Also, if we had to give them all the lawsuits in the industry, how can they tell who won or lost....does Walmart, Sears, Target give all their prospective employees a list of all their lawsuits..??....I bet they have had many more than our industry has.

I also do not understand the reference proposal, as we do that already.....we are VERY proud of both our company....AND.....industry....we already do that.

TRUE!!...there are a few bad apples in the industry....but they are in every industry....but it does not make the industry bad.....every day you hear of Lawyers stealing trust funds....Investment people stealing their clients' money...Doctors sell drugs....AND!!...just reported in the news....a Louisiana Congressman taking \$100,000 ...and caught on video....are ALL Congressmen crooked???....of course, we could go on and on, but considering the number of active people compared to other professions, I believe the proposed FTC goals would unfairly target the legitimate Direct Selling Business....

Thank you, and hopefully, you will read this...